

How to Find & Evaluate Qualified Parts, Manufacturers and Suppliers

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IHS Supply Chain

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Agenda

- Brief Haystack Overview
- Search tools
- Identify alternate sources of supply
- Verify technical characteristics
- Alternatives/replacements
- Pricing information
- Increase efficiency of design, component, test and quality assurance processes
- Audit previous sales/awards
- Research bid opportunities
- Report generation

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Overview - Haystack Gold

- Parts and logistics research tool used to find
 - Parts, Vendors, Alternate Sources of Supply, Pricing (current and historical), Solicitation opportunities, Parts lists, Inventory on hand, and more
- Provides access to anything purchased and stocked by the US government.
 - Over 100 million part references contained in the US, UK and Canadian supply systems
 - Crossed referenced by National/NATO Stock Numbers (NSN)
 - Includes access to industry standards, as well as components and fasteners from Parts Universe.
- Single source of parts information, supporting all aspects of business operations, including design engineering, supply chain management, MRO, and aging system support.

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Overview - Platforms and Content

Platforms

- Web-based
- DVD
- Behind the firewall
- Integration capabilities

Content

- 35 + Search Screens
 - Across various business and service areas
- 135 + Search Fields
- 1500 + Data Fields
- 70 + Databases
 - Government and commercial sources
 - Update schedule varies from daily to annually



Overview - Content

DO49 DO43 D200F ITIES



Procurement History, CAGE Data



Federal Logistics Information System

QPD, MSDS,
Forging/Tooling,
Drawings,
4DOnline / Parts
Universe



AMDF
PubManuals
SB700
TechManuals

Government Solicitations



SL6-1 SL6-2

UK NATO
Canadian MCRL

APL AEL MRIL NMDF P2002 SPMIG WUC



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Who Uses It - Personas

Function	How Used
Supply	Flexible identification of an item by part number, supplier, where used or technical characteristics; identify alternate suppliers; identify NSN.
MRO (Maintenance, Repair and Overhaul)	Flexible identification of an item and supplier; where used or technical characteristics; identify alternate suppliers; identify NSN; can be in urgent (AOG) situations where onthe-shelf availability data is needed.
Acquisition/Purchasing	Identify parts and suppliers; supplier contact info; locate on-the-shelf availability data; identify NSN; compare pricing; identify alternate suppliers; validate specifications and standards required; locate QPL part and manufacturer.
Engineering	Identify items by technical characteristics, company name or weapon system; identify alternates, view supplier contact info; pricing; adherence to specifications and standards; manage BOMs by commodity or weapon system.
Integrated Logistics Support	Identify parts and suppliers; identify alternates; batch processing for managing BOMs; XML data feeds to populate internal systems; weapon system identification.
Sales/Marketing	Defense contractors looking to: identify parts to NSNs; view previous contract pricing; establish buying patterns for DoD; broaden their footprint in Government marketplace.
Obsolescence Management	Identify parts and suppliers; identify alternates to fit form and function; insight into EOL; on-the-shelf availability data; batch processing for managing BOMs; weapon system identification; identify NSN.

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Who Uses It – Functional Areas

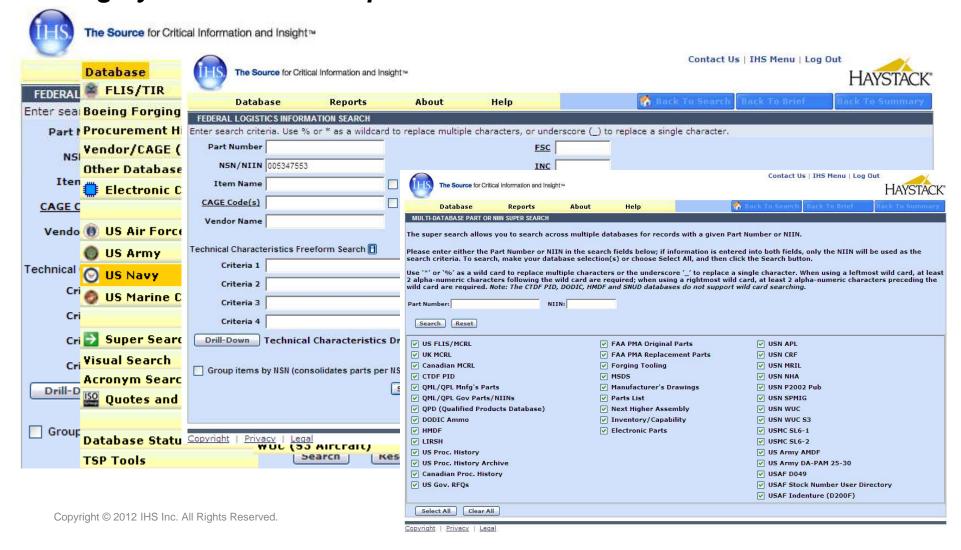
- Acquisition
- Engineering
- Planning
- Integrated logistics support
- Condition-based maintenance
- Configuration management
- Cataloging
- Contracting
- Design engineering
- Requisitioning
- Purchasing disposal

- Logistics
- Warehousing
- Shipping/receiving
- Technical supply research
- Inventory control
- Parts applications
- Sales and marketing
- License enforcement
- Litigation support
- New business development



Searching

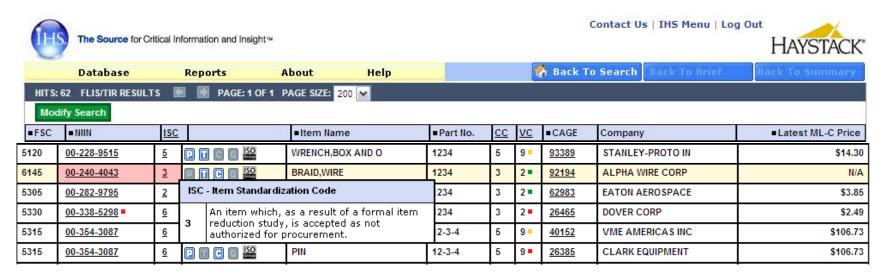
☐ Highly flexible search options





Search Results

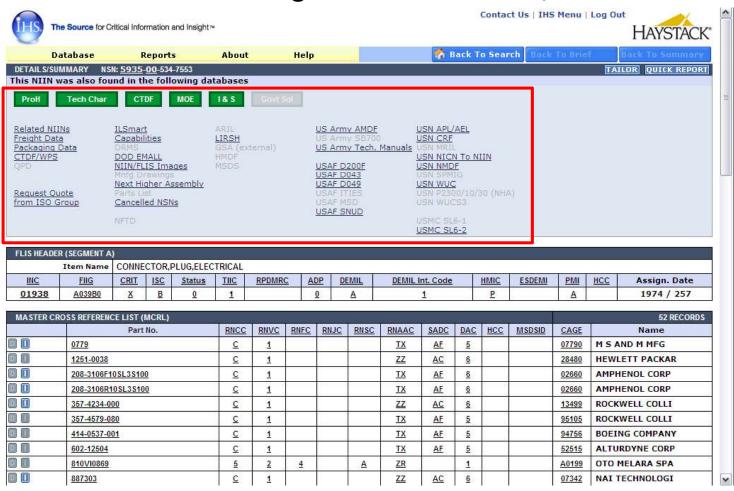
□ On-screen indicators for items with procure-ability issues





Item Display

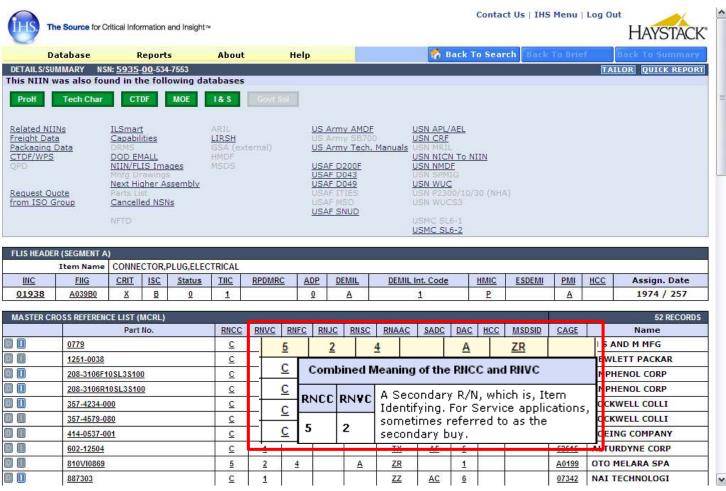
☐ All related information brought back to the user, on one screen





Item Display - Definitions

☐ All presented data includes "decodes" for definitions





Identify Sources of Supply

☐ Multiple sources of supply information



QUALIFIED MANUFACTURERS LIST (MILITARY)

OF

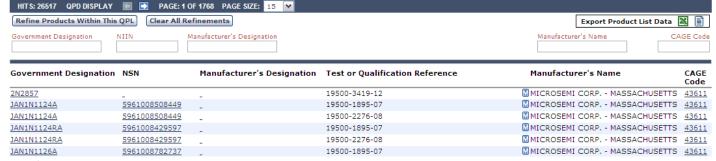
PRODUCTS QUALIFIED UNDER DETAIL SPECIFICATION

MIL-PRF-19500

Semiconductor Devices, General Specification for

This list has been prepared for use by or for the Government in the acquisition of products covered by the subject specification and such listing of a product is not intended to and does not connote endorsement of the product by the Department of Defense. This list is subject to change without notice; revision or amendment of this list will be issued as necessary. The listing of a product does not release the contractor from compliance with the specification requirements. THE ACTIVITY RESPONSIBLE FOR THIS QUALIFICATION DATASET is the DLA Land and Maritime - VQ, Columbus, OH 43218-3990.

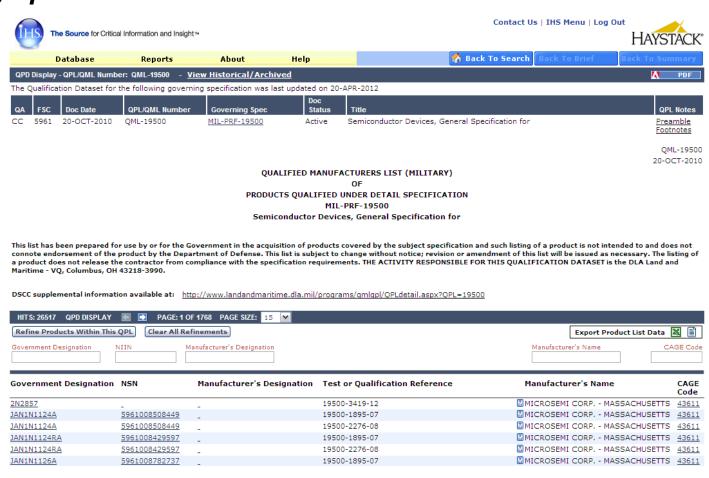
DSCC supplemental information available at: http://www.landandmaritime.dla.mil/programs/qmlqpl/QPLdetail.aspx?QPL=19500





Identify Sources of Supply

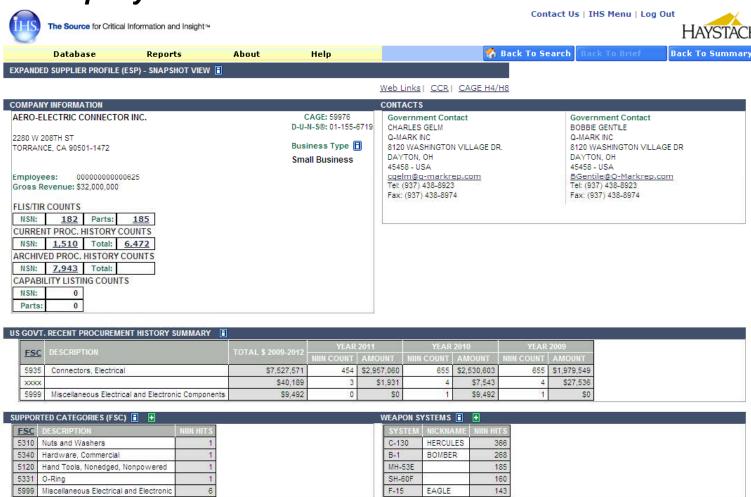
☐ Find manufacturers/distributors who have been qualified against military specifications





Identify Sources of Supply

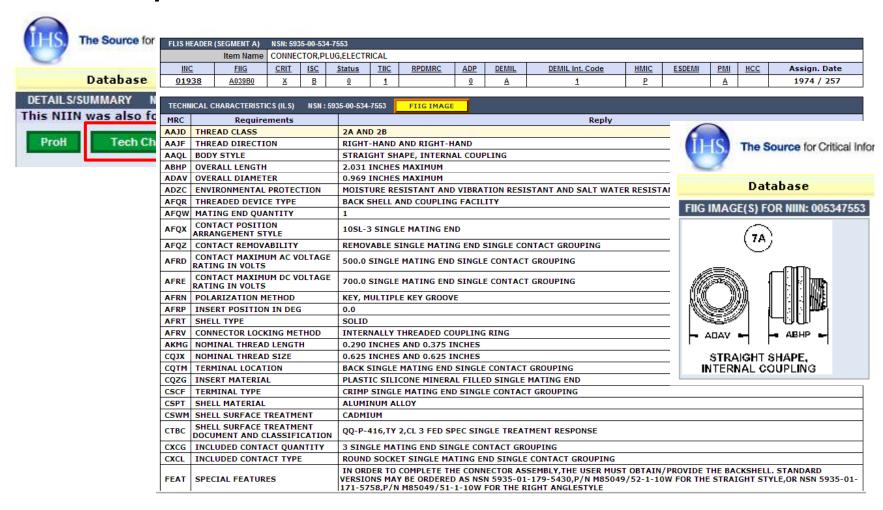
□ View company information and locate contacts





Validate technical characteristics

☐ Use multiple information sources to determine item attributes

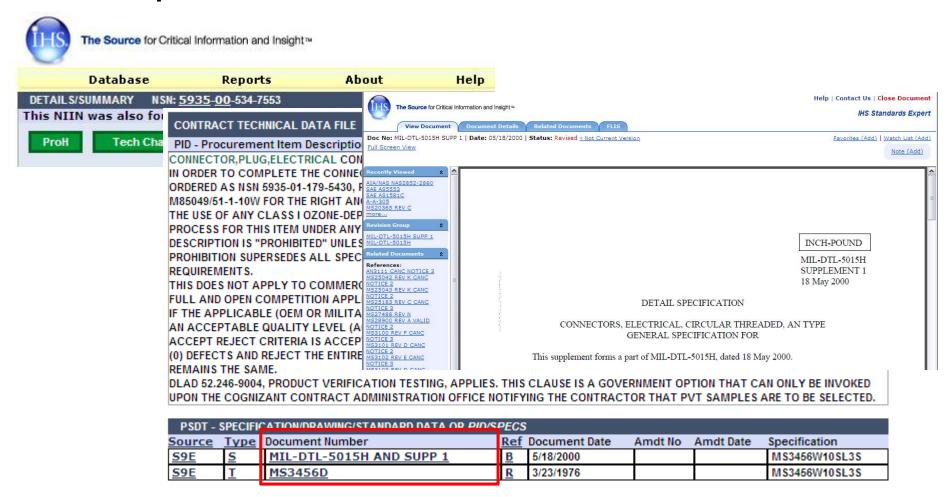


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Validate technical characteristics/standards

☐ Use multiple information sources to determine item attributes





Search by characteristics

☐ Use known information to find like parts



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Pricing and Procurement Data

☐ Determine pricing and alternate suppliers



FLIS HEADER	(SEGMENT A)	NSN: 593	5-00-53	4-7553										
	Item Name CONNECTOR,PLUG,ELECTRICAL													
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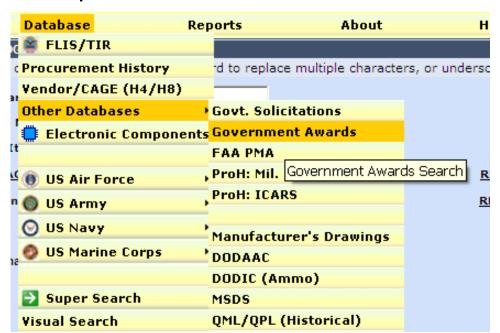
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<u>NIIN</u>	Date	Contract No	X1	X2	Х3	<u>sos</u>	Qty	Price	Total	<u>UI</u>	CAGE	Vendor
00-534-7553	2011/9	SPM7M111MVQ53	0001			<u>DLA</u>	587	10.66	6,257.42	<u>EA</u>	1R6R9	CORSAIR ELEC
00-534-7553	2011/8	SPM7M111MVP14	0003			DLA	431	10.73	4,624.63	<u>EA</u>	1R6R9	CORSAIR ELEC
00-534-7553	2011/8	SPM7M111MVP14	0002			<u>DLA</u>	129	10.73	1,384.17	<u>EA</u>	1R6R9	CORSAIR ELEC
00-534-7553	2011/8	SPM7M111MVP14	0001			DLA	87	10.73	933.51	<u>EA</u>	1R6R9	CORSAIR ELEC
00-534-7553	2011/8	SPM7M111MVM58	0004			<u>DLA</u>	655	10.89	7,132.95	<u>EA</u>	1R6R9	CORSAIR ELEC
00-534-7553	2011/8	SPM7M111MVM58	0003			<u>DLA</u>	89	10.89	969.21	<u>EA</u>	1R6R9	CORSAIR ELEC
00-534-7553	2011/8	SPM7M111MVM58	0002			<u>DLA</u>	25	10.89	272.25	<u>EA</u>	1R6R9	CORSAIR ELEC
00-534-7553	2011/8	SPM7M111MVM58	0001			DLA	20	10.89	217.80	<u>EA</u>	1R6R9	CORSAIR ELEC
00-534-7553	2011/7	SPM7M111VM947	0001			<u>DLA</u>	4	10.87	43.48	<u>EA</u>	1R6R9	CORSAIR ELEC
00-534-7553	2011/7	SPM7M111VM947	0002			<u>DLA</u>	29	10.87	315.23	<u>EA</u>	1R6R9	CORSAIR ELEC
00-534-7553	2011/7	SPM7M111VM947	0003			<u>DLA</u>	491	10.87	5,337.17	<u>EA</u>	1R6R9	CORSAIR ELEC
00-534-7553	2011/6	SPM7M111MVK30	0001			DLA	100	10.97	1,097.00	<u>EA</u>	<u>59976</u>	AERO-ELECTRI
00-534-7553	2011/6	SPM7M111MVK30	0002			<u>DLA</u>	260	10.97	2,852.20	<u>EA</u>	<u>59976</u>	AERO-ELECTRI
00-534-7553	2011/6	SPM7M111MVK30	0003			<u>DLA</u>	350	10.97	3,839.50	<u>EA</u>	<u>59976</u>	AERO-ELECTRI
00-534-7553	2011/5	SPM7M111MVJ27	0003			<u>DLA</u>	803	11.05	8,873.15	<u>EA</u>	1R6R9	CORSAIR ELEC



Audit Previous Awards

Awards Database

- Provides users the ability to search and research awards as well as manipulate/match data between Procurement History and Awards databases.
- Provides information for those cases where zero dollar amounts and quantities have been provided in Procurement History due to the FOIA law pertaining to competitive issues.
- Daily updates.





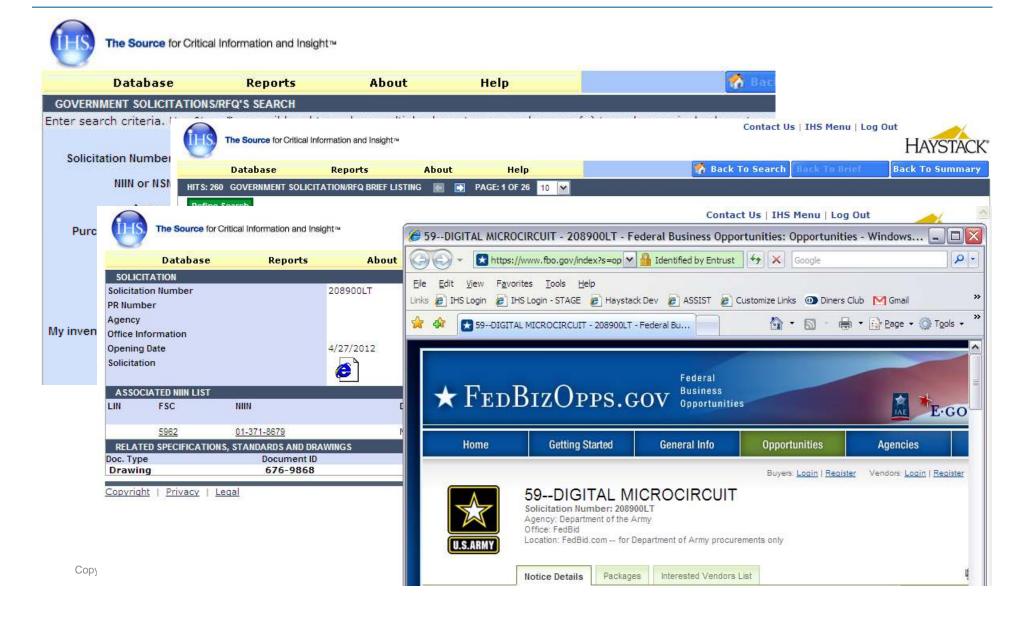
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Awards Data

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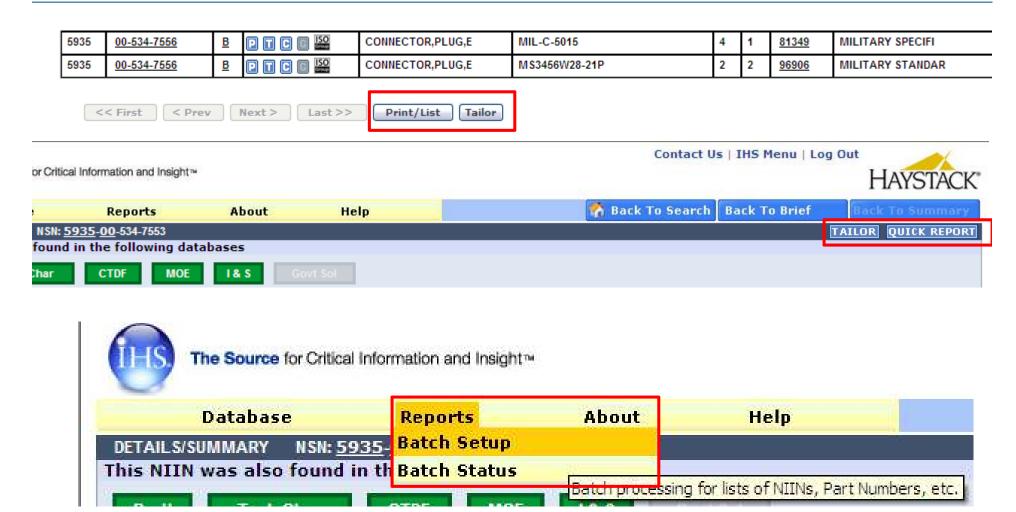


Locate Government Solicitations



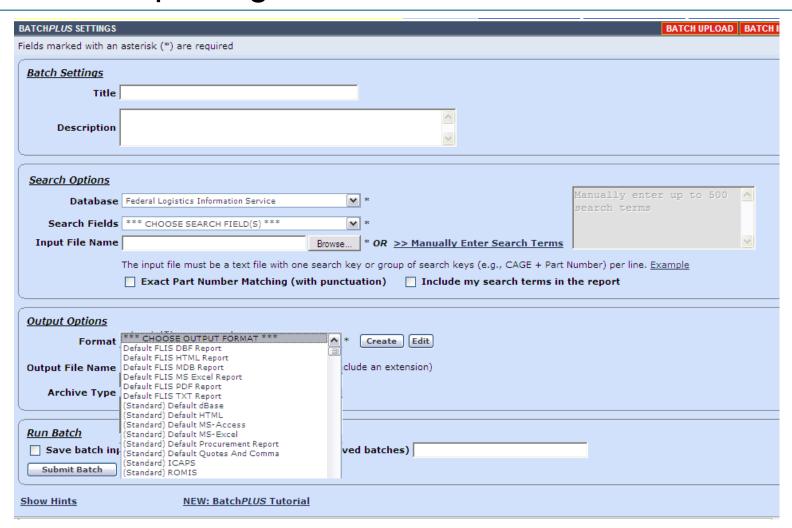


Flexible Reporting Tools



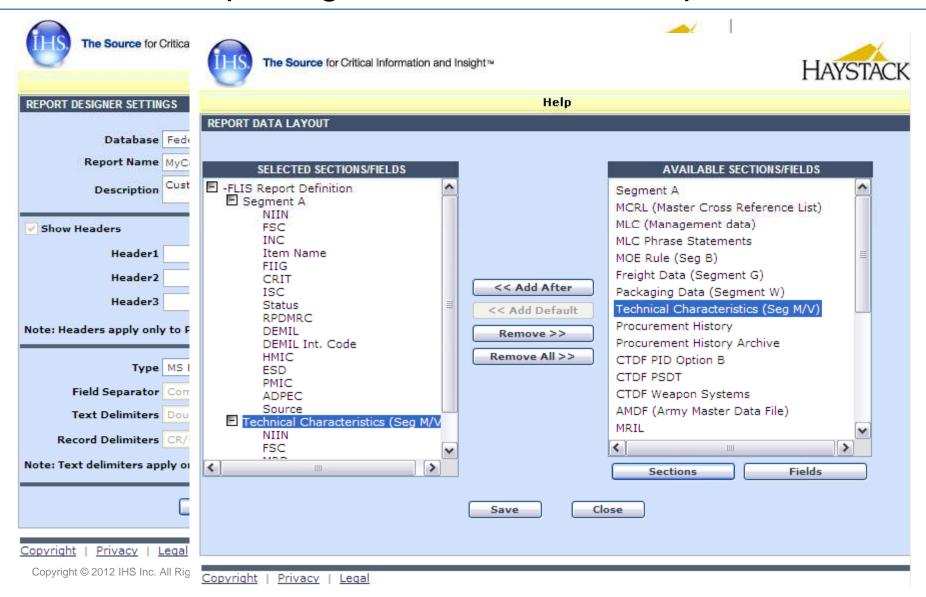


Flexible Reporting Tools - BatchPlus



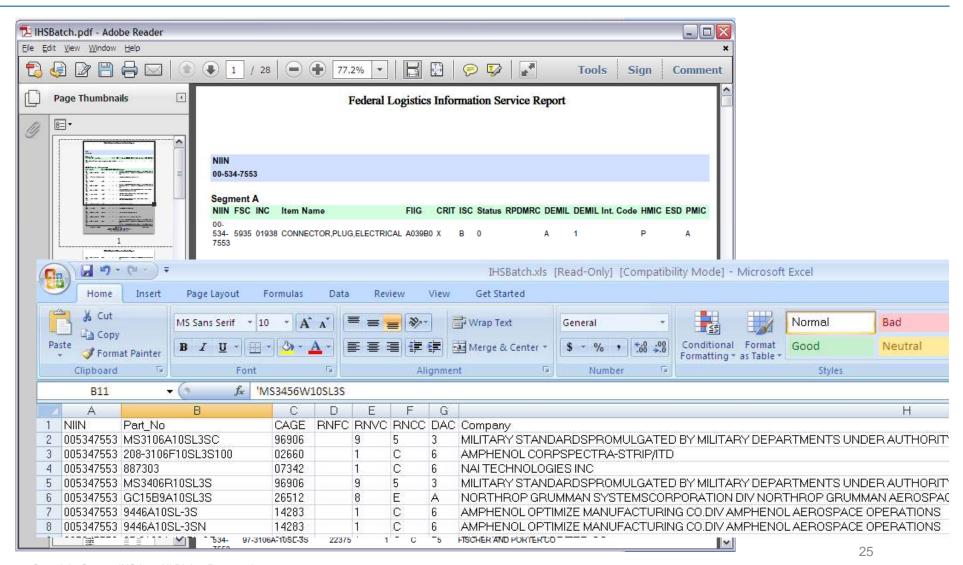


Flexible Reporting Tools – Custom Output





Flexible Reporting Tools – Custom Output





Questions?

Thank-you!